

FIRST SEMESTER B.B.A. DEGREE EXAMINATION, NOVEMBER

(CUCBCSS-UG)

Core Course

BBA 1B 01—MANAGEMENT CONCEPTS AND BUSINESS ETHICS

Time : Three Hours		Storial S	Maximum: 80 Marks
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Part A (Objective Questions)

Answer all ten questions. Each question carries 1 mark.

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oos	e the cor	rect answer:		with the fall falling who we also the second of the second			
1.	The pri	nciples of scientific Management ar	e mo	re concerned with the problems at the			
	(a)	Higher levels.	(b)	Middle.			
	(c)	Operating.	(d)	None.			
2.		— is considered as the primary fu	nctio	n of management.			
	(a)	Organizing.	(b)	Planning.			
	(c)	Staffing.	(d)	Controlling.			
3.		— is the process of comparing actu	al per	rformance with the standard and taking corrective			
	Action.			AGE TO SEE SEE SEE SEE SEE SEE SEE SEE SEE SE			
	(a)	Controlling.	(b)	Management.			
	(c)	Planning.	(d)	Co-ordination.			
4.	A leade	r should have ———.					
	(a)	Technical Knowledge.	(b)	Empathy.			
	(c)	Initiative.	(d)	All of these.			
5.	The firs	st step in the holistic process of man	agen	nent is			
	(a)	a) Define the whole under management.					
	(b)	Develop a written goal statement.		The territor and a second of the second second			
	(c)	Assess current situation.		Manager and some to specify and support to the			
	(d)	Brainstorming to achieve goal.		a salve a treat of tracks of our half of			
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Turn over

 $(10 \times 1 = 10 \text{ marks})$

Fill in the blanks:

is highly suitable for large organizations having large number of managerial personnel at different levels.
 The two factor theory of Motivation was developed by ——.
 —— refers to the number of subordinates who can be managed effectively by a supervisor.
 —— is a new framework for decisions-making on all levels that is based on resource management of the whole.
 —— are the principles, which govern and guide business people to perform business functions.

Part B (Short Answer Questions)

Answer any eight out of the ten questions in two or three sentences.

Each question carries 2 marks.

- 11. Define Management.
- 12. What do you mean by centralisation?
- 13. What are values?
- 14. What do you understand by controlling?
- 15. What is decentralisation?
- 16. What is ethics?
- 17. What is leadership?
- 18. Define Motivation.
- 19. What is management by objectives?
- 20. What is business ethics?

 $(8 \times 2 = 16 \text{ marks})$

Part C (Short Essay Questions)

Answer any six out of the eight questions in about 200 words.

Each question carries 4 marks.

- 21. What are the characteristics of management?
- 22. What are the functions of a leader?
- 23. Explain the steps of selection process.
- 24. What are the main functions of lower level management?
- 25. Discuss the features of management by objectives.

- 26. Discuss the holistic approach for managers in decision-making.
- 27. What are the levels of management?
- 28. Discuss the principles of business ethics.

 $(6 \times 4 = 24 \text{ marks})$

Part D (Essay Questions)

Answer any two out of the three questions in about 800 words.

Each question carries 15 marks.

- 29. Write a short essay on Henry Fayol's contribution to modern management.
- 30. Define Management. Explain the scope of management.
- 31. Explain the steps in planning.

 $(2 \times 15 = 30 \text{ marks})$